



Equitas Health

To Our Valued Partners and Community Stakeholders,

2021 was a year filled with caution and fear; sheltering and shutdowns; human tragedy and triumph; sacrifice and science; reckoning and resolve. Yet, even in these challenging times, Equitas Health did what we do best: we supported tens of thousands patients and clients.

As COVID-19 continues to reshape our daily lives, I want you to know how grateful Equitas Health is for your commitment to supporting the thousands of individuals who depend on us for life-sustaining care. This includes people living with or at risk of acquiring HIV, those in the LGBTQ+ community, and anyone seeking a welcoming healthcare home. Even in the face of a global crisis like no other, our patients and clients could not pause their healthcare needs. Our colleagues recognized that and continued to provide quality, affirming care.

Beyond the challenges impacting the entire globe, the past year tested Equitas Health like never before, so the task of developing this year's Annual Report was an especially complex one. It was important to approach the report differently to ensure we accounted for the unique challenges we encountered, as well as the milestones and successes we achieved.

I want to be very clear that racism and discrimination have no place at Equitas Health or in our communities. We are committed to creating a safe, supportive, and affirming work environment for our employees and the people we serve. The stories shared about the experiences of our BIPOC employees do not reflect the mission and values of our organization.

Current and former employees, along with our valued community partners, sent us clear calls to action that we have taken seriously. We are addressing it with care and expediency. This is only the beginning - we have more work to do. But know that we are committed to making meaningful, steady, substantive progress.

We proudly stand behind the work displayed in our 2021 Annual Report and are wont to call attention to and thank the talented and compassionate people who made it possible. As we move forward on an active journey toward change, we are continuing — without interruption — to provide the best care and services to our patients and communities. We thank our patients for the chance to be of service. And to all our community members and partners: Together we are stronger.

With urgency and determination,

Robert S Copeland

Robert S. Copeland
Interim President & CEO
Chief Development Officer
He, Him, His





WHOLE PERSON HEALTHCARE



550
Employees



31,500
Total In-Person Patient Visits



47,000
Telehealth Appointments



51,500
Medical Visits



15,000+
Patients



234,000
Prescriptions filled



21,500
Mental Health & Recovery Visits



2,350
Support Group Visits



5,500
Dental Visits



2,500
*Patients receiving Gender
Affirming Care*



1,800
PrEP Patients



7,900
*Clients aided by HIV health
navigation, health & housing
advocacy, and linkage to care*

THE PEOPLE WE SERVE

Age

26-39 | 42%
 <26 | 26%
 50-64 | 15%
 40-49 | 13%
 65+ | 4%

Race

White | 54%
 Black/AA | 23%
 Unknown | 18%
 Asian American/Pacific
 Islander | 2.6%
 Multi-racial | 2.3%
 Other | <1%

Gender

Male | 53%
 Female | 31%
 Transgender | 10%
 Nonconforming/
 nonbinary | 5%
 Other identity | <1%

Ethnicity

Non-Hispanic | 76.9%
 Unknown | 18.5%
 Hispanic | 4.6%

How they pay

Commercial
 Insurance | 34%
 Medicaid | 25%
 Self-Pay | 16%
 Private Insurance | 12%
 Other | 6%
 Medicare | 5%
 Ryan White | 2%

FINANCIAL REPORTS

Audited financial statements for the fiscal year ending June 30, 2021

ASSETS	2021	2020
Cash and cash Equivalents	\$21,360,834	\$15,259,762
Other Current Assets	\$21,787,053	\$15,857,302
Property an equipment, net	\$15,400,182	\$8,480,941
Total Assets	\$58,548,069	\$39,598,005
Liabilities and net assets		
Current Liabilities	\$10,785,786	\$7,508,679
Long-term debt, less current maturities	\$6,147,812	\$1,722,733
Total liabilities	\$16,933,598	\$9,231,412
Net assets, unrestricted	\$41,614,471	\$30,366,593
Total net assets	\$41,614,471	\$30,366,593
Total Liabilities and net assets	\$58,548,069	\$39,598,005
REVENUES	2021	2020
Patient Medical Services Revenue, net	\$4,758,295	\$3,689,951
Pharmacy	\$96,352,280	\$80,336,610
Grants, Donations, & Contributions	\$19,456,859	\$18,158,040
Other Operating Revenue	\$1,176,218	\$1,719,053
Total Revenue	\$121,743,652	\$103,903,654
EXPENSES	2021	2020
Public Education/Prevention	\$4,701,944	\$4,119,392
Client Services	\$12,665,630	\$13,148,580
Public Policy	\$508,650	\$414,065
Medical Center and Pharmacy	\$78,183,290	\$65,683,009
Fundraising	\$1,162,790	\$1,134,703
Management and General	\$13,273,470	\$11,927,875
Total Expenses	\$110,495,774	\$96,427,624
Change in Net Assets	\$11,247,878	\$7,476,030
Net Assets, Beginging of Year	\$30,366,593	\$22,890,563
Net Assets, End of Year	\$41,614,471	\$30,366,593

CARE FOR ALL BY THE NUMBERS

Prevention

- **1 new Mobile Outreach Vehicle** to expand HIV & COVID prevention services in communities typically left out or kept out of public health efforts.
- **8,750** HIV Tests given
- **2.2 million dollars from the CDC** to reduce new cases of HIV by 90% in central and southwest Ohio by 2030

Safe Point

- **1.2 million** syringes distributed
- **890,000+** used syringes returned
- **5,945** lives saved from Narcan doses distributed
- **10,692** unique visits

Equitas Health Institute

- **73** trainings
- **232,880** hours of trainings
- **2,911** people trained
- **1,145** participants in the Breast/Chest Health Check 'em Challenge

Client Advocacy

For people living with HIV/AIDS

- **5,000+** served with Ryan White Health Advocacy
- **732** received long-term or emergency housing assistance
- **82%** of clients undetectable and untransmittable vs 57% nationwide

COVID-19 Response

- **5,000** COVID tests
- **10,700** COVID vaccine doses
- **2,000+** COVID care kits distributed to people living with HIV/AIDS
- **105** people living with HIV/AIDS received COVID hardship housing aid

Policy Advocacy

- **1,200+** messages sent to local, state, and federal lawmakers
- **350** new supporters added to our advocacy network
- **256** Ohioans served through our partnership with the Ohio Name & Gender Legal Clinic

Volunteer Services

- **19,248** volunteer hours

