Equitas Health

Clients Served:

523 **Athens** & Portsmouth 284 Canton 2,730 Columbus 1070 **Dayton** 189 Lima 186 Mansfield 207 Newark **754** Toledo Youngstown

Akron





Case Management & Housing:

95% of all ACA eligible clients successfully enrolled during open enrollment

96% of clients enrolled in case management were prescribed HIV medication

88% of clients enrolled in case management had a primary case visit in the last 6 months

1242 clients received assistance in maintaining or obtaining stable housing statewide

89% of Columbus Long Term Housing Program clients achieved an undetectable viral load

97% of clients reporting that their case management provided them education about HIV transmission, resistance, and reinfection



Prevention:

4,300HIV Tests

87%Of new HIV patients reaching undetectable this year.



2,300+

people engaged in harm reduction services, including syringe exchange, overdose prevention, and referrals to substance use treatment.



EQUITAS HEALTH INSTITUTE

Over 595 conference attendees through 2 conferences.

Trained 2,858+ individuals through 106 trainings and speaking events.



2019 has been a journey in accessibility.

Access to care is both simple and complicated. It requires at once a basic human connection—a provider and patient exchanging trust—and a complex web of support designed to break through the barriers that keep each person from care. At Equitas Health we see accessibility as a constant cycle of assessment and improvement. As our medical centers increasingly become "providers of choice" for LGBTQ+ people, those impacted by HIV, and other community members looking for welcoming healthcare, we are encouraged to continue this journey toward truly accessible care. Here is what we know:

Healthcare is accessible when it promotes patient dignity.

Our providers begin by listening. If gender affirming care is what brings someone through our doors, we do not focus on hypertension. We **trust the patient** to know their most pressing health needs, and our data shows that the rest will follow. **Patients who come to us for gender affirming care**—more than half using Medicaid or other assistance programs—are **surpassing the general population in health outcomes**, like blood pressure, blood sugar, and smoking cessation.

Healthcare is accessible when we begin with foundational needs.

Ninety-one percent of Equitas Health housing clients have achieved HIV viral suppression, so in 2019 we doubled our housing case management staff, expanded our reach by dozens of counties, and recruited new landlords across the state. Our expanded infrastructure has the capacity to assist as many as 200 more Ohioans with long and short term housing needs in FY2020. Also this year, BRAVO—the Buckeye Region Anti-Violence Organization—became a division of Equitas Health, drawing the connection between personal and community safety, and overall health.

Healthcare is accessible when it meets people where they are.

New to our staff in 2019, 17 PrEP Health Navigators working out of 17 locations around the state, to connect people at risk of HIV with programs that pay for PrEP treatment. Also in FY1029, we opened Mozaic, a wellness entry point for transgender, nonbinary, and gender non-conforming youth and young adults of color. Our HIV test counselors conducted testing at bars, colleges, and community events throughout the state. And at two of our medical centers, we began offering drop-in STI treatment concurrent with testing times.

We hold a commitment to continuously stretch our reach, and we measure our success by the health of our partners in this endeavor: the patients and clients we serve. Thank you for joining us on this most rewarding journey.

Sincerely,



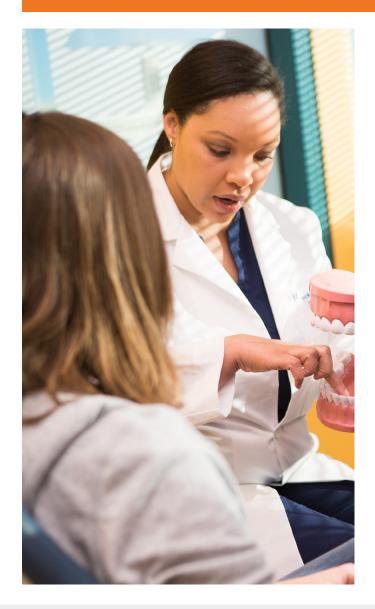
Bill Hardy, President/CEO







SERVICES PROVIDED



ASSETS

Current Assets

Columbus Foundation

Virginia Kettering



490 *Employees*



38,000
Patient Visits



2,200Behavioral Health Visits



2,000Dental Patients



13,000LGBTQ+, HIV, or Medically Underserved Patients



2,000 PrEP Patients



Fund Development & Private Foundatio

6,700Clients aided by HIV health navigation, case management, housing assistance, & linkage to care.

\$1,700,231

\$34,400

Fiscal Year Ending 06/30/2019 Unaudited Report

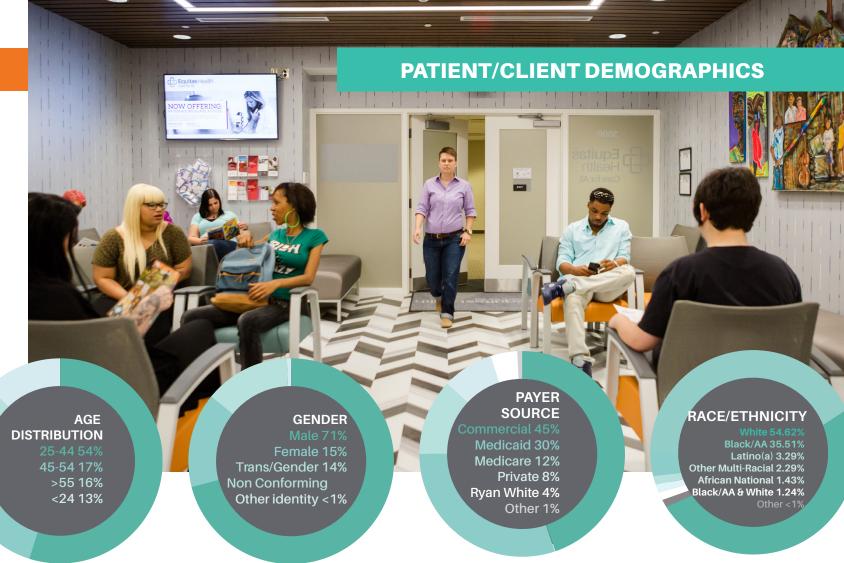
	+/		T
Non-Current Assets	\$6,251,290	Program Revenue	\$68,348,030
Total Assets	\$30,247,519	Other Revenue	\$890,780
		Total revenue	\$84,370,734
LIABILITIES & NET ASSETS			
Current Liabilities	\$5,332,059	EXPENSES:	
Long-term Liabilities	\$2,024,897	Medical, Behavioral, and Dental Srv	\$8,314,841
Net Asset	\$22,890,563	Pharmacy	\$43,681,677
Total Liabilities and Net Assets	\$30,247,519	Client Supportive Services	\$13,613,415
		HIV Prevention, Education & Testing	\$3,977,043
REVENUE:		Public Policy	\$403,527
US Dept of Health and Human Services	\$762,374	Management & Support	\$6,846,476
Ohio Development Services Agency (HOPWA)	\$1,088,658	Fund Development	\$1,401,649
CDC	\$849,099	Prizm	\$688,041
Ohio Dept of Health	\$7,648,111	Total Expenses	\$78,926,669
State of Ohio Attorney General Office	\$126,405	·	
City/County Public Health Departments	\$2,828,963	Change in Net Assets (Restricted & Unrestricted)*	\$5,444,065
		•	

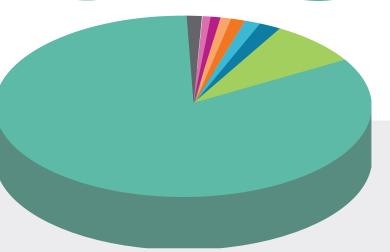
\$50,000

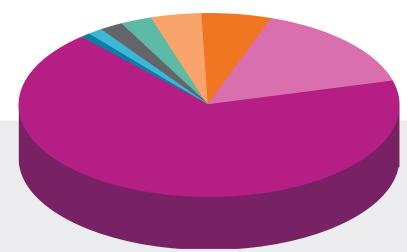
\$43,683

\$23,996,229 United Way

* Note: In reserve for new program development and capital projects.







Revenue: \$84,370,734

81%	Program Revenue
9%	Ohio Dept of Health
3%	City/County Public Health
2%	Fund Development & Private Donations
1%	Ohio Development Services Agency (HOPWA)
1%	US Dept of Health and Human Services
1%	Other Revenue

1% CDC <1% Corporate and Foundation Grants

Expenditures: \$78,926,669

55 %	Pharmacy
17%	Client Supportive Servi
4.007	And the Land of the Land

10% Medical, Behavioral, and Dental Srv

8% Management & Support

5% HIV Prevention, Education & Testing

2% Fund Development

1% Prizm<1% Public Policy