



**Equitas Health**

Care for you.  
**All of you.**



**FY 2023**

**ANNUAL REPORT**





## ACCESS IS THE HEART OF HEALTHCARE



**15,954**  
Patients



**74,773**  
Total In-Person Patient Visits



**24,464**  
Telehealth Appointments



**43,501**  
Medical Visits



**322,768** (Up 12% from FY 2022)  
Prescriptions filled



**24,196**  
Mental Health & Recovery Visits



**8,210** (Up 26% from FY 2022)  
Psychiatry Visits



**5,933**  
Dental Visits



**2,810** (Up 73% from FY 2022)  
Dental Patients



**5,000+**  
Patients receiving Gender Affirming Care



**4,477**  
patients accessed HIV-related medical care



**90%**  
Percentage of patients living with HIV who have achieved an undetectable viral load. In comparison, the CDC reported that in 2021, about 66% of all people living with HIV had an undetectable viral load.

# THE PEOPLE WE SERVE

## Age

<25 | 17%  
25-44 | 58%  
45-64 | 20%  
65+ | 5%

## Race

AAPI | 2%  
American Indian/  
Alaskan Native | <1%  
Black/AA | 19%  
Multi-racial | 3%  
Unknown | 8%  
White | 67%

## Gender

Unknown | 10%  
Female | 23%  
Male | 43%  
Non-binary/  
Genderqueer | 9%  
Transgender | 14%  
Other | 1%

## Ethnicity

Hispanic | 4%  
Non-Hispanic | 83%  
Unknown | 13%

# WHOLE PERSON HEALTHCARE BY THE NUMBERS

## Prevention

- **763,367** free condoms distributed
- **1,731** at-home HIV test kits distributed
- **2,015** HIV tests given
- **953** PrEP referrals
- **1,211** PAPI referrals

## Safe Point

- **1,007,072** syringes distributed
- **879,648** used syringes returned
- **21,752** Narcan doses distributed
- **13,992** Fentanyl strips distributed
- **1,088** referrals to care

## Equitas Health Institute

- **39** trainings
- **1,517** people trained
- **\$41,241** in training & contract services revenue

## Client Advocacy

For people living with HIV/AIDS

- **4,547** served with Ryan White health advocacy
- **557** received long-term or emergency housing assistance
- **89%** have an undetectable HIV status v. 66% of all people living with HIV nationwide
- **98.4%** prescribed HIV meds
- **91.7%** had a doctor's visit in past six months

## Volunteer Services

- **881** volunteers
- **42,321** volunteer hours

## Vaccinations

**6,000** total vaccinations, including:

- **3,200** COVID vaccinations
- **1,300** Mpox vaccinations
- **1,200** Flu vaccinations





# FINANCIAL REPORTS

Audited financial statements for the fiscal year ending June 30, 2023

Assets	2023	2022
<b>Current Assets</b>		
Cash and cash equivalents	\$ 15,064,190	\$ 23,909,789
Short-term investments	2,008,074	2,002,950
<b>Receivables</b>		
Patients	1,597,517	1,012,061
Pharmacy	8,409,483	10,477,036
Grants	6,842,405	6,107,422
Contributions	117,657	125,836
Estimated amounts due from third-party payors	779,163	-
Inventories	5,588,831	5,093,727
Prepaid expenses and other	1,395,855	1,014,183
Total current assets	41,803,175	49,743,004
<b>Property, Plant and Equipment, at Cost</b>		
Building and leasehold improvements	19,655,203	19,522,794
Furniture and equipment	765,099	765,099
Computers and software	3,085,043	2,865,982
Construction in progress	450,410	47,408
	23,955,755	23,201,283
Less accumulated depreciation	(7,190,910)	(5,611,471)
	16,764,845	17,589,812
<b>Right-of-Use Assets - operating leases</b>	<b>8,836,323</b>	-
Total assets	\$ 67,404,343	\$ 67,332,816

<b>Liabilities and Net Assets</b>	<b>2023</b>	<b>2022</b>
<b>Current Liabilities</b>		
Current maturities of long-term debt	\$ 3,720,898	\$ 662,476
Current maturities of operating lease liabilities	1,685,268	-
Accounts payable	6,222,584	6,201,653
Accrued expenses	1,071,265	1,974,207
Accrued compensation costs	4,828,131	4,629,805
Estimated amounts due to third-party payors	-	66,702
Total current liabilities	17,528,146	13,534,843
<b>Long-Term Debt</b>	<b>4,482,106</b>	<b>8,201,641</b>
<b>Operating Liabilities</b>	<b>7,325,493</b>	<b>-</b>
Total Liabilities	29,335,745	21,736,484
<b>Net Assets</b>	<b>38,068,598</b>	<b>45,596,332</b>
Total liabilities and net assets	67,404,343	67,332,816
<b>Revenues, Gains and Other Support</b>		
Patient medical service revenue, net	\$ 7,981,686	\$ 6,278,345
Pharmacy	117,644,861	107,973,720
Grants	21,028,221	19,813,002
Other operating revenue	1,255,409	1,115,958
Total revenues, gains and other support	147,910,177	135,181,025
<b>Expenses and Losses</b>		
Salaries and wages	42,166,111	34,146,721
Employee benefits and payroll taxes	12,067,783	9,860,761
Contract services and professional fees	10,980,697	10,680,716
Direct assistance	1,764,697	2,270,619
Medical supplies and other	1,848,489	1,570,246
Pharmaceuticals	75,339,055	63,839,762
Facility costs	4,836,193	4,452,633
Depreciation	1,579,440	1,588,824
Interest	291,385	265,275
Other operating expenses	5,305,899	3,960,701
Total expenses and losses	156,179,749	132,636,258
<b>Operating (Loss) Income</b>	<b>(8,269,572)</b>	<b>2,544,767</b>
<b>Other Income</b>		
Contributions received	186,441	1,033,296
<b>(Deficiency) Excess of Revenues Over Expenses and Change in Net Assets</b>	<b>(8,083,131)</b>	<b>3,578,063</b>
<b>Grants for Acquisition of Property and Equipment</b>	<b>555,397</b>	<b>403,798</b>
<b>Change in Net Assets</b>	<b>(7,527,734)</b>	<b>3,981,861</b>
<b>Net Assets, Beginning of Year</b>	<b>45,596,332</b>	<b>41,614,471</b>
<b>Net Assets, End of Year</b>	<b>\$ 38,068,598</b>	<b>\$ 45,596,332</b>